

03-*R*-0608

(Do Not Write Above This Line)

A RESOLUTION BY FINANCE/
EXECUTIVE COMMITTEE

A RESOLUTION AUTHORIZING THE
MAYOR TO EXECUTE A CONTRACTUAL
AGREEMENT WITH GEAC ENTERPRISE
SOLUTIONS, INC., FOR THE CITY OF
ATLANTA'S MARS/G FINANCIAL SYSTEM
HARDWARE/SOFTWARE UPGRADE
PURSUANT TO CITY CODE SECTION
2-1191; TO AUTHORIZE NOT MORE THAN
2300 HOURS OF CONSULTING SERVICES
TO INSTALL AND MAINTAIN THE UP-
GRADE IN AN AMOUNT NOT TO EXCEED
\$662,694; FOR A TERM OF ONE YEAR;
ALL COST TO BE PAID FROM APPROPRIATE FUND ACCOUNT, AND CENTER NUMBERS.

ADOPTED BY

MAY 05 2003

COUNCIL

SUBSTITUTE

- ☐ CONSENT REFER
☐ REGULAR REPORT REFER
☐ ADVERTISE & REFER
☐ 1st ADOPT 2nd READ & REFER

Date Referred

Referred To:

First Reading

Committee _____
Date _____
Chair _____
Refer to _____

Committee

Date

Chair

Action:

Fav, Adv, Held (see rev. side)

Other:

Substitute

ON

C.T. May

DeMuller

Refer To

Committee

Date

Chair

Action:

Fav, Adv, Held (see rev. side)

Other:

Members

Refer To

Committee

Date

Chair

Action:

Fav, Adv, Held (see rev. side)

Other:

Members

Committee

Date

Chair

Action:

Fav, Adv, Held (see rev. side)

Other:

Members

Refer To

Refer To

COUNCIL ACTION

- ☐ 2nd ☐ 1st & 2nd ☐ 3rd
Readings
☐ Consent ☐ V Vote ☒ RC V

CERTIFIED

CERTIFIED

MAY 05 2003

ATLANTA CITY COUNCIL PRESIDENT

Patricia W. Herdland

CERTIFIED

MAY 05 2003

DEPUTY MUNICIPAL CLERK

MAYOR'S ACTION

MAY 13 2003



A SUBSTITUTE RESOLUTION BY

FINANCE/EXECUTIVE COMMITTEE

A RESOLUTION AUTHORIZING THE MAYOR TO EXECUTE A CONTRACTUAL AGREEMENT WITH GEAC ENTERPRISE SOLUTIONS, INC. FOR THE CITY OF ATLANTA'S MARS/G FINANCIAL SYSTEM HARDWARE/SOFTWARE UPGRADE PURSUANT TO CITY CODE SECTION 2-1191; TO AUTHORIZE NOT MORE THAN 2300 HOURS OF CONSULTING SERVICES TO INSTALL AND MAINTAIN THE UPGRADE IN AN AMOUNT NOT TO EXCEED \$662,694 FOR A TERM OF ONE YEAR; ALL COSTS TO BE PAID FROM APPROPRIATE FUND ACCOUNT, AND CENTER NUMBERS.

WHEREAS, the City of Atlanta's MARS/G Financial System was originally purchased from Management Science America (MSA) in 1984 and MSA designed, engineered, developed the source code, installed and maintained the system; and

WHEREAS, GEAC subsequently acquired the source code and assumed all rights and responsibilities to maintain the City's MARS/G Financial System in 1996; and

WHEREAS, GEAC has been continuously providing support and maintenance to the City's MARS/G Financial System; and

WHEREAS, GEAC owns the source code and all proprietary rights and has maintained the MARS/G Financial System upon which the City relies to provide financial and accounting support for all City agencies for the past several years; and

WHEREAS, GEAC has proposed a turn key hardware/software upgrade to the MARS/G screens, install a data warehouse which will include a new budget system and to provide consulting services to install, train and to maintain the financial system; and

WHEREAS, the proposed hardware/software upgrade will extend the technology life of the financial system by approximately five years, improve efficiency and enhance the City's accounting system; and

WHEREAS, the Department of Procurement has determined that GEAC's services in connection with this Agreement constitute a sole source pursuant to City Code Section 2-1191 in as much as GEAC is the only authorized vendor to install the upgrade and to perform maintenance on the MARS/G Financial System; and



WHEREAS, the City and GEAC Enterprise Solutions, Inc. desire to enter into an appropriate contractual agreement reflecting this upgrade and consulting services; and

WHEREAS, the Departments of Finance and Information Technology have recommended that this transaction is in the best interest of the City;

NOW, THEREFORE, BE IT RESOLVED BY THE COUNCIL OF THE CITY OF ATLANTA, GEORGIA, as follows:

SECTION 1: That the Mayor is hereby authorized to execute an appropriate contractual agreement in an amount not to exceed \$662,694 on behalf of the City with GEAC Enterprise Solutions, Inc. for the hardware/software upgrade to the MARS/G Financial System and to provide at least but not more than 2,300 hours of consulting services for a term of one year.

SECTION 2: That any such agreement including any related documentation shall not become binding upon the City and the City shall incur no obligation upon the same until such agreement has been approved by the City Attorney as to form, executed by the Mayor, sealed by the Municipal Clerk and delivered to the contracting party.

SECTION 3: That all costs associated with this transaction shall be charged to and paid from the following fund, account and center numbers: Fund, Account and Center Number: 2M01 524001 E13001 in an amount not to exceed \$233,704, and Fund, Account and Center Number: 1C28 575001 T31K02039993 in an amount not to exceed \$428,990. All expenses will be charged directly back to user Departments.

A true copy,

ADOPTED by the City Council
APPROVED by the Mayor

May 5, 2003
May 13, 2003


Deputy Clerk

RCS# 4681
5/05/03
4:00 PM

Atlanta City Council

Regular Session

03-R-0608 Contact with MARS/G Financial System
 Hardware/Software Upgrade
 ADOPT ON SUB

YEAS: 10
NAYS: 0
ABSTENTIONS: 0
NOT VOTING: 5
EXCUSED: 0
ABSENT 1

NV Smith	Y Archibong	Y Moore	Y Mitchell
Y Starnes	Y Fauver	Y Martin	NV Norwood
NV Young	Y Shook	Y Maddox	Y Willis
B Winslow	Y Muller	NV Boazman	NV Woolard

CONDITION FOR APPROVAL FORM
(TO ACCOMPANY LEGISLATION)

COMMITTEE: FIN/EXEC

DATE: 4/30/3

ORDINANCE # _____ RESOLUTION # 03-R-0608

REQUESTED BY: Fin/Exec

DIRECTED TO: Office of Contract Compliance

NATURE OF CONDITION FOR APPROVAL:

What % minority participation in conjunction w/
the contract agreement

WHEN IS THIS INFORMATION DUE, AND TO WHOM?

Before Full Council meeting 5/4/3

WILL THIS RESULT IN AN AMENDMENT TO THE LEGISLATION?

YES () NO (✓)

WILL THIS RESULT IN A SUBSTITUTE TO THE LEGISLATION?

YES () NO (✓)

HAS THIS INFORMATION BEEN RECEIVED? YES () NO ()

DATE OF RECEIPT: _____

A RESOLUTION BY

FINANCE/EXECUTIVE COMMITTEE

03-12-0608

A RESOLUTION AUTHORIZING THE MAYOR TO EXECUTE A CONTRACTUAL AGREEMENT WITH GEAC ENTERPRISE SOLUTIONS, INC. FOR THE CITY OF ATLANTA'S MARS/G FINANCIAL SYSTEM HARDWARE/SOFTWARE UPGRADE PURSUANT TO CITY CODE SECTION-2-1191; TO AUTHORIZE NOT MORE THAN 2300 HOURS OF CONSULTING SERVICES TO INSTALL AND MAINTAIN THE UPGRADE IN AN AMOUNT NOT TO EXCEED \$662,694 FOR A TERM OF ONE YEAR; ALL COSTS TO BE PAID FROM APPROPRIATE FUND ACCOUNT, AND CENTER NUMBERS.

WHEREAS, the City of Atlanta's MARS/G Financial System was originally purchased from Management Science America (MSA) in 1984 and MSA designed, engineered, developed the source code, installed and maintained the system; and

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WHEREAS, GEAC has been continuously providing support and maintenance to the City's MARS/G Financial System; and

WHEREAS, GEAC owns the source code and all proprietary rights and has maintained the MARS/G Financial System upon which the City relies to provide financial and accounting support for all City agencies for the past several years; and

WHEREAS, GEAC has proposed a turn key hardware/software upgrade to the MARS/G screens, install a data warehouse which will include a new budget system and to provide consulting services to install, train and to maintain the financial system; and

WHEREAS, the proposed hardware/software upgrade will extend the technology life of the financial system by approximately five years, improve efficiency and enhance the City's accounting system; and

WHEREAS, the Department of Procurement has determined that GEAC's services in connection with this Agreement constitute a sole source pursuant to City Code Section 2-1191 in as much as GEAC is the only authorized vendor to install the upgrade and to perform maintenance on the MARS/G Financial System; and

WHEREAS, the City and GEAC Enterprise Solutions, Inc. desire to enter into an appropriate contractual agreement reflecting this upgrade and consulting services; and

WHEREAS, the Departments of Finance and Information Technology have recommended that this transaction is in the best interest of the City;

NOW, THEREFORE, BE IT RESOLVED BY THE COUNCIL OF THE CITY OF ATLANTA, GEORGIA, as follows:

SECTION 1: That the Mayor is hereby authorized to execute an appropriate contractual agreement in an amount not to exceed \$662,694 on behalf of the City with GEAC Enterprise Solutions, Inc. for the hardware/software upgrade to the MARS/G Financial System and to provide at least but not more than 2,300 hours of consulting services for a term of one year.

SECTION 2: That any such agreement including any related documentation shall not become binding upon the City and the City shall incur no obligation upon the same until such agreement has been approved by the City Attorney as to form, executed by the Mayor, sealed by the Municipal Clerk and delivered to the contracting party.

SECTION 3: That all costs associated with this transaction shall be charged to and paid from the following fund, account and center numbers: Fund, Account and Center Number: 2M01 524001 E13001 in an amount not to exceed \$233,704, and Fund, Account and Center Number: 1C28 493602 T31X02379993 in an amount not to exceed \$428,990.



Shirley Franklin
MAYOR

CITY OF ATLANTA
55 Trinity Avenue, SW, Suite 1790
Atlanta, GA 30303
(404) 330-6204 • Fax (404) 658-7705
Internet Home Page: www.ci.atlanta.ga.us


DEPARTMENT OF PROCUREMENT

Adam Lorenzo Smith
Chief Procurement Officer

March 24, 2003

MEMORANDUM

TO: FC "Chick" Vossen
Office of General Services

FROM: Adam L. Smith 

RE: Sole Source Designation

I am in receipt of your request for a sole source designation in connection with the City of Atlanta's (the "**City**") Financial System ("**MARS/G**") to designate GEAC Enterprise Solutions, Inc. ("**GEAC**") as the sole provider to upgrade both hardware and software modifications to the MARS/G system. According to your request, GEAC has the necessary expertise to modify and upgrade the MARS/G system. I requested additional information on the GEAC Systems and discovered, among other things, the following:

1. The City purchased the software and hardware through a competitive bid in 1984 and selected Management Science America ("**MSA**").
2. MSA designed, engineered and developed the source code, installed the system and has maintained the system.
3. In 1996 GEAC purchased the source code and all proprietary rights which include title to, interest in all developed computer programs including all related documentation, information and license to the MARS/G system.
4. GEAC has maintained the MARS/G system since 1996.
5. The City cannot at this time make the capital investment to replace the existing financial system.

Based on the above, I have determined that your request meets the provisions of §2-1191, Sole Source Procurement, of the Atlanta Code of Ordinances, and that GEAC Enterprise Solutions, Inc. is uniquely qualified to provide the necessary and appropriate upgrades and modifications to the existing MARS/G system.

The Department of Procurement will prepare the legislation for approval by Council.

If you have any questions please give me a call at (404) 330-6204.



CITY OF ATLANTA

SHIRLEY FRANKLIN
MAYOR

55 TRINITY AVENUE, SW, SUITE 1225
ATLANTA, GEORGIA 30303
(404) 330-6225 - FAX (404) 658-7787
Internet Home Page: www.ci.atlanta.ga.us

OFFICE OF GENERAL SERVICES
Deborah Scott Brooks
Director

March 6, 2003

MEMORANDUM

TO: Adam Smith, CIO
Department of Procurement

FROM: FC "Chick" Vossen
Office of General Services

SUBJECT: Sole Source Designation for GEAC Enterprise Solutions

The Office of General Services, on behalf of the Departments of Finance and Information Technology request that GEAC Enterprise Solutions, Inc. be designated the sole source provider for a hardware/software up-grade to the MARS/G Financial System and to provide not more than 2,500 hours of consulting services to install and maintain the MARS/G Financial System.

The City of Atlanta's Financial System (MARS/G) was competitively bid in 1984 and Management Science America, Inc. (MSA) was selected as the contractor. MSA designed, engineered, developed the source code, installed and maintained the system. At some unknown date the source code and all rights were sold to Dun and Bradstreet Software. GEAC purchased the source code and all rights in 1996. GEAC has had a contract to maintain the financial system since 1996.

GEAC has proposed to up-grade the MARS/G screens, install a data warehouse which will include a new budget systems and to provide consulting services to install, train and maintain the up-graded financial system.

Since GEAC owns the source code, and all proprietary rights (title to, interest in all developed computer programs including all related documentation, information and licenses) it is in the best interest of the City to purchase the proposed hardware/software upgrade and to continue the consulting services to maintain the MARS/G Financial System.

Purchasing the proposed hardware/software upgrade will extend the technology life of the financial system by approximately five years, improve efficiency and enhance the City's accounting system.

February 14, 2003

Page 2

To replace the City's current financial system would be very costly and time consuming. Therefore, The Office of General Services along with the Departments of Finance and Information Technology request a sole source designation for GEAC to upgrade and maintain the current MARS/G system.

cc: Jules Maderos
Lee Hannah
Deborah Scott Brooks
Felicia Strong-Whitaker



CITY OF ATLANTA

SHIRLEY FRANKLIN
MAYOR

DEPARTMENT OF FINANCE
68 MITCHELL STREET, SW, SUITE 13100
ATLANTA, GEORGIA 30335-0315
TEL: (404) 330-6450 • FAX: (404) 658-7378

RICHARD J. ANDERSON
Interim Chief Financial Officer

BUREAU OF
FINANCIAL ANALYSIS

REGINALD GRANT
DIRECTOR

rgrant@ci.atlanta.ga.us

To: Adam Smith, CPO
Department of Procurement

From: Reggie Grant, Acting Deputy CFO *R.G.*
Department of Finance

Date: March 21, 2003

Subject: Sole Source Request For GEAC

Some months ago, the Chief Financial Officer asked Chick Vossen to look at ways to modernize the MARS/G screens and better automate the City's Accounting System.

GEAC, the owner of the source code for our Accounting System (MARS/G) had three products that would update and improve MARS/G. The three products are as follows:

1. GUI Interface – this will enable the City to get away from the old screen configuration to a Microsoft type screen configuration. This will make it much easier to train people on MARS/G and make MARS/G much more efficient.
2. A Data Warehouse (Congnos Finance) which will automate our present Accounting Systems and allow managers to update and balance fund balances from their desk top computers rather than wait for batch runs.
3. A Budgeting Option. This will enable finance to post more than one budget option and look at "what if" scenarios.

Finance Department staff has reviewed all of these products and agree that this upgrade would greatly improve efficiency and enhance the City's Accounting System. Therefore the Department of Finance fully supports and strongly recommends that GEAC be designated as the sole source for the MARS/G upgrade. This upgrade will be funded by Finance.

TRANSMITTAL FORM FOR LEGISLATION
(For Review & Distribution To Executive Management)

To Mayor's Office: Greg Pridgeon, Chief of Staff

Commissioner Signature: _____

Director Signature: _____

Originating Department: Office of General Svs.

Contact (name): Chick Vossen

Committee(s) of Purview: Finance/Executive

Committee Deadline: _____

Committee Meeting Dates(s): April 2, 2003

City Council Meeting Date: April 21, 2003

CAPTION: A RESOLUTION BY FINANCE/EXECUTIVE COMMITTEE

A RESOLUTION AUTHORIZING THE MAYOR TO EXECUTE A CONTRACTUAL AGREEMENT WITH GEAC ENTERPRISE SOLUTIONS, INC. FOR THE CITY OF ATLANTA'S MARS/G FINANCIAL SYSTEM HARDWARE/SOFTWARE UPGRADE PURSUANT TO CITY CODE SECTION 2-1191; TO AUTHORIZE NOT MORE THAN 2300 HOURS OF CONSULTING SERVICES TO INSTALL AND MAINTAIN THE UPGRADE IN AN AMOUNT NOT TO EXCEED \$662,694; FOR A TERM OF ONE YEAR; ALL COST TO BE PAID FROM APPROPRIATE FUND ACCOUNT, AND CENTER NUMBERS.

BACKGROUND/PURPOSE/DISCUSSION:

GEAC Enterprise Solutions, Inc. owns the source code and proprietary rights to the MARS/G Financial System. GEAC has proposed a turn-key Hardware/Software upgrade to the City's Financial System. This upgrade will improve efficiency and enhance the City's Accounting System. This upgrade has been recommended by both the Departments of Information Technology and Finance.

FINANCIAL IMPACT (if any):

A total cost of the Hardware/Software upgrade and not more than 2300 of consulting services will be \$662,694.

Mayor's Staff Only

Received by Mayor's Office: 3.26.03 (date)

Reviewed by: _____ (initials) (date)

Submitted to Council: _____ (date)

Action by Committee: ☐ Approved ☐ Adversed ☐ Held ☐ Amended



WHEREAS, the City and GEAC Enterprise Solutions, Inc. desire to enter into an appropriate contractual agreement reflecting this upgrade and consulting services; and

WHEREAS, the Departments of Finance and Information Technology have recommended that this transaction is in the best interest of the City;

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